



# Press Release

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## MTI One of the First Integrators to Install and Sell Vblock in Europe

*MTI's Solution Centre Debuts Cisco, EMC, VMware-Based Datacentre-in-a-Box*

London, 30<sup>th</sup> April 2010 – MTI, a leading international provider of consulting services and comprehensive information infrastructure solutions for mid- to large-size organisations, has become one of the first integrator to install and sell Vblock Infrastructure Packages in Europe. Vblocks are integrated and tested IT solutions stemming from the Virtual Computing Environment coalition, that combine virtualisation, networking, storage, security, and management technologies by Cisco, EMC and VMware. Vblock 1, the package MTI installed in its UK Solution Centre is based on Cisco's Unified Computing System (UCS), EMC's CLARiiON storage system and VMware's vSphere 4 platform and it helps organisations accelerate their adoption of private cloud environments while eliminating the risks traditionally associated with the deployment of this IT model. MTI's first client is currently performing a live trial of the Vblock 1 at its award-winning solution centre in Surrey UK.

MTI is ideally positioned to offer Vblock solutions as it is certified to the highest datacentre level with Cisco, EMC and VMware, holding the Advanced Datacenter Partner Specialisation from Cisco UKI, having been an EMC Velocity Signature Solutions Center Partner for many years, and having recently announced its status as a VMware Premier partner. For organisations looking to learn more about VCE coalition and Vblocks MTI offers a number of workshops that enable IT administrators to better understand these packages to ultimately make informed decisions.

"We are extremely excited to be one of the first companies to make Vblock Infrastructure Packages available to end users in Europe. Vblocks can make a tremendous difference in simplifying an IT environment and because MTI is among the most highly qualified integrators in Europe we can help organisations make the most of these architectures," said Alan Watson, Infrastructure Practice Director at MTI. "MTI has a strong and long-standing track record with the VCE coalition, this is one of the reasons why I joined the team. Now on board I am accelerating the understanding of these solutions to our existing and potential new customers, showing the value and peace of mind that can be provided to them by best-in-class support for Vblock implementations."

**About MTI**

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years' expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support all data centre initiatives. Today MTI enjoys strategic partnerships with industry leaders including VMware, Cisco and EMC and offers the best data centre and cloud computing solutions and services available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at [www.mti.com](http://www.mti.com) or you can follow us on Twitter @MTI\_Technology.

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