



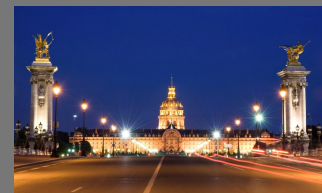
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About MTI

MTI is a trusted expert in delivering information infrastructure solutions

Overview

MTI is a trusted expert in the provision of information infrastructure solutions to more than 1200 customers across EMEA, successfully supporting 2000+ installations. From global enterprise companies through to local specialist businesses, MTI delivers solutions and services across all Continents from it's European base.

Hallmarks of Success

- 21 years in business world-wide, establishing credibility and substance - *"nobody knows storage better than MTI"*
- Produced 44 patents in RAID and fault tolerance, underlining the strength of technical expertise born of this heritage
- Unique company with 150 people dedicated to storage and data centre management
- World class partners, including EMC, VMware and Cisco
- EMC **Velocity² Signature Solution Centre Partner** (the highest partner status possible)
- Strong financial standing and reserves, with major US equity funding, support MTI's double digit growth and profitability.

Information Infrastructure, Insight

Information Infrastructure, Insight™, defines the combination of MTI's expertise and it's methodology of delivering solutions to meet the data centre needs of our customers today, and more importantly, tomorrow. Presenting the friendly face of our chosen vendors, we combine the vendor's critical technology with our own expert capabilities.

MTI uses its own highly trained and qualified teams of technical consultants, infrastructure experts and support engineers to provide unrivalled standards of competence and customer service.

Competence Practices

- **Infrastructure**
- **Data Storage**
- **Information Lifecycle Management (ILM)**
- **Backup and Recovery**
- **Archiving**
- **Virtualisation**
- **Business Continuity**



"We have successfully been working with MTI for more than ten years and find that the quick access to support and sales staff a key differentiator that we have come to rely on over time. MTI has repeatedly shown it is in a different class."

Michel PouBet, Vice President & Managing Director, Syniverse Technologies GmbH

"When MTI came on the scene matters changed rapidly and our group began to feel that here was an organisation that we could build a partnership with."

James Wright, IT Infrastructure Manager, Beazley plc

"The solution we have from MTI has delivered a number of benefits and means that we are in a stronger position to be able to deliver the best possible service for our customers."

Ivaylo Yosifov, CIO, Bulgarian Telecommunications

To find out more, or to contact one of our European offices, please go to: www.mti.com

Brochure